

# **Executive Summary**

## **Report on First Destinations of VMI Graduates from the 2020-2021 Academic Year**

### **Context**

- Annually, the Office of Career Services (OCS) investigates the first destination career status of graduates receiving degrees during the previous 12 months.
- The target population, referred to herein as the OCS Cohort, comprised all 412 graduates who were awarded degrees between September 2020 and May 2021. Data were collected by the OCS from Institute offices and individual graduates.
- The status of 412 graduates was determined. The contact rate of 98.3% is typical for VMI but higher than that of other institutions.

## Key Findings

### Commissioning

- 242 (59%) graduates were commissioned, with 239 in the U.S. Armed Forces.
- Included among the commissioned graduates were 3 foreign cadets, 2 from the Republic of China and 1 into Thailand Army as Second Lt.

### Graduate/Professional Education

- 22 (5%) graduates directly entered graduate and professional school programs.
- 2 graduates entered a program ranked in the top 25 by *U.S. News and World Report*.
- 5 graduates entered programs ranked in the top 75 by *U.S. News and World Report*.

# Employment

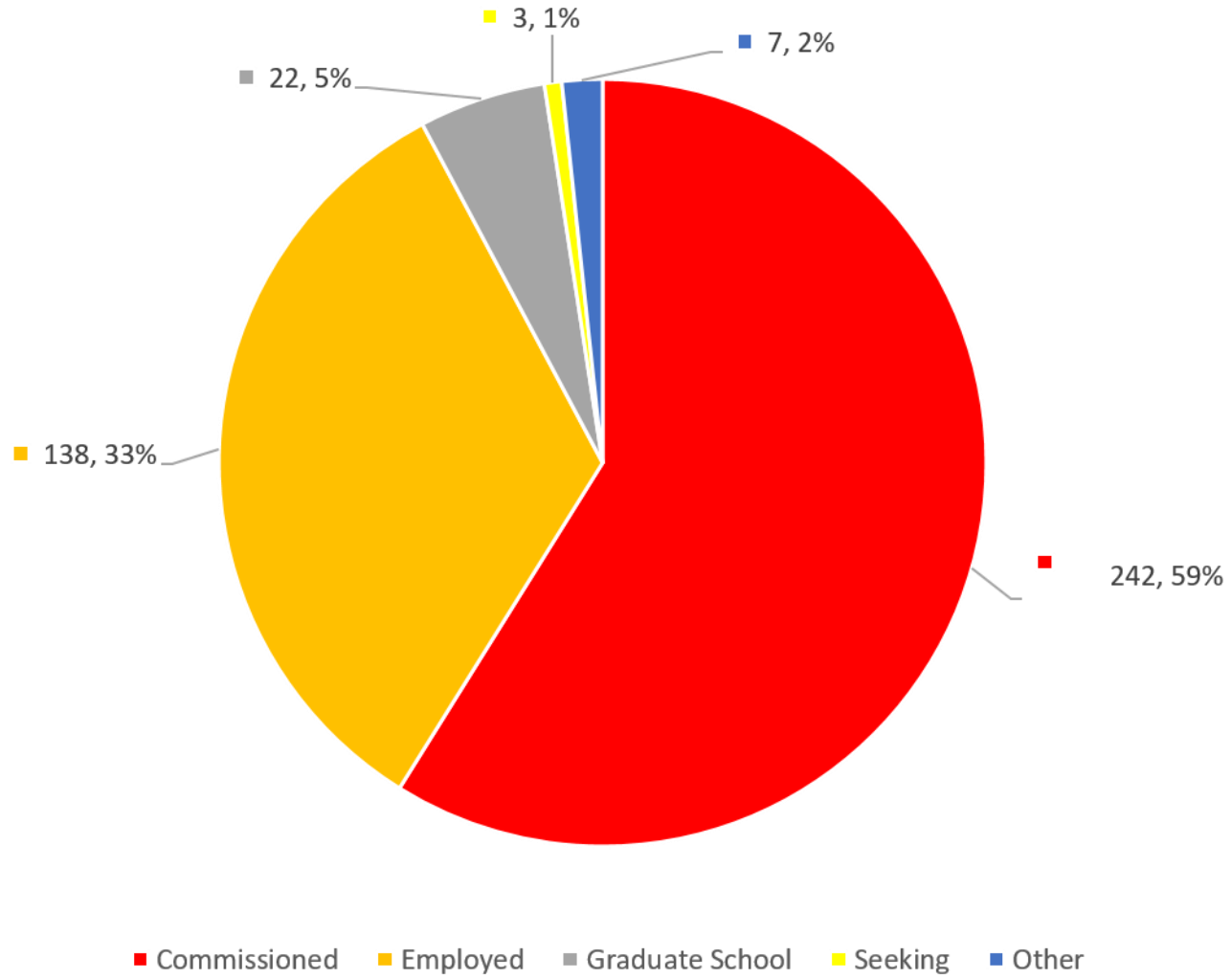
- Graduates continue to be very successful in a competitive employment market.
- The percentage of graduates seeking employment as of 31 October is remarkably low: <1%.
- Notable employers of the 2020-2021 class are as follows:

Ally  
Amazon  
Ball Aerospace  
BWX Technologies  
Carahsoft  
CBG Building Company  
ChemTreat  
Colliers International  
Dept. of Homeland Security  
Federal Bureau of Investigation  
First National Bank  
General Dynamics Information Technology  
Guidehouse Consulting  
HITT Contracting, Inc.  
Internal Revenue Service  
KBS, Inc  
Leach Wallace Associates  
MBP Consulting

Merrill Lynch  
MITRE Corporation  
Perkin Elmer  
National Grid  
North Anna Power Station, Dominion Energy  
Scott & Scott PLLC  
Stifel, Nicolaus & Co., Inc.  
SRC, Inc  
Tetra Tech, Inc  
Timmons Group  
TQL (Total Quality Logistics)  
U.S. Health Advisors  
U.S. Waterways  
Vectrus  
Virginia Department of Health  
WDP & Associates Consulting Engineers, Inc

- Among cadets who reported accepted employment offers, the average salary was \$58,286, higher than the national average of \$55,260.

# VMI Graduates During Academic Year 2020-2021



## Graduate and Professional School Data 2020-2021 OCS Cohort

VMI Major	Degree	Institution – Program
<b>Top 25 Programs*</b>		
English	Masters	University of Edinburgh-Creative Writing
Mechanical Engineering	Masters	Ball State University-Business Administration
<b>Top 75 Programs*</b>		
Mechanical Engineering, Physics	Doctorate	University of Delaware-Mechanical Engineering
Biology	Masters	University of North Carolina Chapel Hill- Exercise Science
Mechanical Engineering	Masters	University of Richmond- Business Administration
Civil Engineering	Masters	Virginia Tech- Civil Engineering
Civil Engineering	Masters	Virginia Tech- Civil Engineering
<b>Other Programs*</b>		
Mechanical Engineering	Masters	Eastern Kentucky University-Applied Mathematics & Statistics
Psychology	Doctorate	Indiana State University- Clinical Psychology
Biology		Liberty University-Nursing

Computer Science	Masters	McNeese State University-Business and Management
English		Robert Morris University
International Studies	Doctorate	Rutgers University Newark-Law
Psychology	Masters	The Catholic University of America-Clinical Psychology
Psychology	Masters	University of Dallas-Business Administration
Economics and Business	Masters	University of Maryland
Psychology	Masters	University of South Alabama-Kinesiology
Biology	Masters	University of South Alabama-Biology
Electrical/Computer Engineering	Doctorate	Virginia Commonwealth University-Electrical Engineering
Biology	Masters	Virginia Maryland College-Veterinary Medicine
Biology	Doctorate	Virginia Commonwealth University

# **Employers of Graduates in the 2020-21 OCS Cohort**

## **Advertising, Marketing/Media**

Landlock Pest Control  
Practice Promotions  
Custom Ink  
Lexington News Gazette

## **Aerospace**

Ball Aerospace

## **Athletics**

Riverbank Country Club  
SEQL  
Southern Conference  
University of Maryland

## **Biotech and Life Sciences**

ENTACT  
SGS North America

## **Business Services/Sales**

MileOne Autogroup  
Instacart  
TruGreen  
Colliers International  
Quality Residences  
The CAZA Group  
The Office Advisors  
Amish Mike  
Bass Pro Shops/Cabelas  
First Call Parts  
LuLu Lemon  
Platos Closet  
Apex Systems  
Coresix Precision Glass, Inc  
Daikin Applied  
Tai Phat Wholesalers

## **Consulting**

United States Army- consulting  
Guidehouse Consulting  
Insight Global

## **Education**

Aldine ISD  
Riverside Military Academy  
TAPIF  
King University

## **Energy/Utilities**

National Grid  
North Anna Power Station, Dominion  
Energy  
BWX Technologies, Inc.  
ChemTreat  
Simple Solar, LLC

## **Engineering/Construction**

A. Morton Thomas Inc  
Accupoint Surveying and Design  
Bohler  
Koontz Bryan Johnson Williams  
MBP  
Tetra Tech, Inc.  
The Anderson Company LLC  
Timmons Group  
WDP & Associates Consulting  
Engineers, Inc.  
Adams Construction  
Aldridge Electric  
Carter Machinery Company, Inc  
CBG Building Company  
Corpsman Construction  
David Weekley Homes  
Dean Steel Erectors  
Emerald Construction  
Garney Construction  
General Contractor  
Hammers Carpentry  
HITT Contracting, Inc.  
KBS, Inc  
Lee Kesler Mechanical, Inc  
Riesbeck Contracting, Inc.  
Rock Creek Companies

Vinci Construction, LLC  
Leah Wallace Associates, Inc.  
Spotsylvania Utilities  
HDR  
Prosser, Inc.

## **Financial Services/Insurance**

First National Bank  
NewDay USA  
Truist  
The Connor Group  
Evolve MGA  
US Health Advisors  
Stifel, Nicolaus & Co., Inc  
Ally  
Capital Securities Management  
Merrill Lynch

## **Food and Beverage**

Chick-fil-A  
Door Dash  
Moore Life Juiced

## **Governmental Agencies**

Internal Revenue Service  
BWXT  
Christopher Manuel  
General Dynamics, Electric Boat  
SRC, Inc  
United States Navy  
United States Army

## **Health Care**

CVS Pharmacy  
MERCK  
Duke Raleigh Hospital  
H2 Health  
Ivy Rehab Physical Therapy  
Orlando Health  
Richmond Integrated Functional Medicine  
Virginia Department of Health

First Response Medical  
Perkin Elmer

## **Information Technology**

Agile Cyber Security  
New London Tech  
CACI International Inc.  
Carahsoft  
General Dynamics Information  
Technology  
MSG Global Solutions  
Vectrus  
Amazon  
DroneUp  
Revature

## **Non-Profit**

FrancisCorps  
MITRE Corporation

## **Public Safety/Law Enforcement**

Chesterfield Fire & EMS  
Chesterfield Police Department  
Department of Corrections  
Department of Homeland Security-  
TSA  
Federal Bureau of Investigation  
Loudoun County Fire & Rescue  
MTA Police  
Scott & Scott PLLC

## **Transportation & Logistics**

Enterprise Holdings  
Epex Logistics Services, Inc  
Missouri Department of  
Transportation  
Old Dominion  
Systecon North America  
TQL (Total Quality Logistics)  
US Waterways

## **Industry Group Positions Accepted by Graduates in the 2020-2021 OCS Cohort**

Advertising, Media, and Marketing - 4

Aerospace – 1

Athletics – 4

Biotech and Life Sciences - 2

Business Services/Sales – 23

Consulting – 3

Education – 4

Energy/Utilities - 5

Engineering/Construction – 32

Food and Beverage - 3

Financial Services/Insurance – 11

Governmental Agencies – 7

Health Care – 11

Information Technology – 10

Non-Profit - 2

Public Safety/ Law Enforcement – 8

Transportation/Logistics - 7



## **Positions Accepted by Graduates in the 2020-21 OCS Cohort** (By Industry Group)

### **Advertising, Media, Marketing**

Digital Account Manager  
Key Account Manager  
Reporter

### **Aerospace**

Mechanical Engineer

### **Athletics**

Bartender  
Chief of Staff  
Intern  
Coach for Athletics

### **Biotech and Life Sciences**

Field Engineer  
Mineral Lab Technician

### **Business Services/Sales**

Finance Manager  
Landscape  
Manufacturing Engineer  
Applications Engineer  
Real Estate Coordinator  
Cleaning Helper  
Real Estate Agent  
Commercial Real Estate Agent  
Construction Crew Member  
Outfitter  
Account Manager  
Key Leader  
Sales Associate  
National Recruiter  
Branch Recruiter  
Technical Recruiter  
Administrator

### **Consulting**

Management Analyst  
Diversity, Equity, and Inclusion  
Advisor

### **Education**

Teaching Assistant  
Special Education Paraprofessional  
English Instructor  
Part-Time Student

### **Energy/Utilities**

Security Officer  
Sales Director  
Associate Reliability & Power  
Engineer

### **Engineering/Construction**

Construction Institution Trainee  
Staff Engineer  
Engineering Manager  
Water Resources Engineer  
Project Engineer  
Staff Engineer  
Assistant Project Manager  
Demo Specialist  
Field Engineer  
Construction Superintendent  
Assistant Crane Manager  
Project Engineer  
Carpenter  
Engineer  
Project Engineer  
Technician  
Quality Control Manager  
Data Management Specialist

Field Engineer  
Geotechnical Engineer  
Civil Engineer  
Engineering Consulting

### **Food & Beverage**

Operations Manager

### **Financial Services/Insurance**

Core Associate  
Account Executive  
Financial Services Specialist  
Account Auditor  
Financial Advisor  
Underwriter  
Sales Manager  
Private Equity  
Software Developer  
Financial Solution Advisor

### **Governmental Agencies**

Police Officer  
Instructor  
Electrical Systems Engineer  
Electronic Warfare Engineer  
Data Transcriber

### **Health Care**

Surgical Attendant  
Rehabilitation Technician  
PT Technician  
Pharmacy Technician  
Office Assistant  
Case Investigator  
Molecular Lab Technologist  
Manager

### **Information/Technology**

Executive Assistant to the CEO  
Electronics Technician  
Program Manager  
Help Desk Technician  
Associate Consultant  
Computer Security Specialist  
Area Manager  
Software Developer

### **Non-Profit**

Associate Communications Engineer

### **Public Safety/Law Enforcement**

Fire Fighter  
Officer  
Contract Specialist  
Government Information Specialist  
Fire Police  
Finance Associate

### **Transportation/Logistics**

Manager Trainee  
Marine Structural Designer  
Junior Analyst  
Logistics Coordinator  
Port Engineer