

COL Jeffrey S. Smith, Ph.D.
Professor

Contact Information

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Education

Ph.D. Economics, University of Tennessee, 2004
M.S. Economics, Wright State University, 1995
B.A. Economics, University of South Carolina, 1990



Research Interests

Market Efficiency, Exchange-Traded Products, Alternative Assets, Investment, Wealth, and Retirement

Courses Taught

BU 215 – Personal Financial Planning
BU 310 – Business Finance
BU 411 – Equity Analysis
BU 412 – Fixed Income and Derivatives

Recent Publications

Barry R. Cobb, Tim Murray, and Jeffrey S. Smith. 2022. “Adjustable Consumption Model for Retirees to Balance Spending and Risk.” *Journal of Economics and Finance*. 46: 420–451.

Barry R. Cobb and Jeffrey S. Smith. “Selecting a Social Security Age to Balance Consumption and Risk”. *Financial Services Review* 28 (2020) pp. 201-221.

Kathy Simms and Jeffrey S. Smith. “Capital budgeting after the Tax Cut and Jobs Act: A classroom exercise”. *Journal of Business Cases and Applications*. 28 (2020)

John S. Zippel, Troy J. Siemers, and Jeffrey S. Smith. “Crop Circles or Actionable Information – Geometric Patterns in Commodity Price Data?” *IFTA Journal* (2019), pp. 54–65

Kathy Simms, Jeffrey S. Smith, and Robert Moreschi. “First Look at the Tax Cuts and Jobs Act of 2017: Seven Questions About the Business Interest Deduction”. *The CPA Journal*. 88.7 (2018), pp. 22–24

K. Small, J. Smith, and P. Njoroge. “Benchmarking and Bias”. In: *Hedge Funds: Structure, Strategies, and Performance*. Ed. by H. Kent Baker, G. Filbeck, and H. Kiyamaz. Oxford University Press, 2017, pp. 510–523

DEPARTMENT OF ECONOMICS AND BUSINESS

VIRGINIA MILITARY INSTITUTE

K. Small, J. Smith, and E. Small. "Historical Performance of Private Equity: Cross-Country Evidence". In: *Private Equity: Opportunities and Risks*. Ed. by H. Kent Baker, G. Filbeck, and H. Kiyamaz. Oxford University Press, 2015, pp. 239–258

Books

Jeffrey S. Smith. *Business Finance - Theory, Techniques and Tools*. *Self-Published*, 2019

Works in Progress

"Should Investors Buy Real Assets or a Financial Asset Proxy?"

"Patterns in the Vig – NFL Betting Trends" with Mark Tuttle

Economic Consulting

Case No. 6-19-cv-00071-NKM, Tracey Lynn Jackson Kinder v. Shelba D. Johnson Trucking, Inc., et al., Date: 2020. Type of case: wrongful death. Services provided: economic valuation.

Case No. CL190000211-00, Shelby Lee Zook v. Carilion Medical Center. Date: 2020. Type of case: wrongful death. Service provided: economic valuation; expert testimony.

Case No. 2019-1502, Jeffrey W. Cockey v. Covanta Fairfax, Inc. Date: 2021. Type of case: injury. Services provided: economic valuation.

Case No. 2019-1504, Andrew J. Neuhaus v. Covanta Fairfax, Inc. Date: 2021. Type of case: injury. Services provided: economic valuation.

Patricia Jones Estate. Date: 2022. Type of case: wrongful death. Services provided: estimate of lost household production.